FA525-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1985

Manufacturers shipped 16,910 mobile/manufactured homes to retail sales locations and permanent sites during December, 1985. This was up 2% from the 16,548 homes shipped in December, 1984.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,981	18,578	-7%	JANUARY	19,981	18,578	-7%
FEBRUARY	22,158	19,655	-11%	JAN-FEB	42,139	38,233	-9%
MARCH	25,502	23,975	-6%	JAN-MAR	67,641	62,208	-8%
APRIL	25,793	26,196	+2%	JAN-APR	93,434	88,404	-5%
MAY	28,934	27,987	-3%	JAN-MAY	122,368	116,391	-5%
JUNE	27,743	25,051	-10%	JAN-JUNE	150,111	141,442	-6%
JULY	24,519	24,274	-1%	JAN-JULY	174,630	165,716	-5%
AUGUST	29,977	27,746	-7%	JAN-AUG	204,607	193,462	-5%
SEPTEMBER	24,346	24,533	+1%	JAN-SEPT	228,953	217,995	-5%
OCTOBER	27,652	27,657	+0%	JAN-OCT	256,605	245,652	-4%
NOVEMBER	21,821	20,927	-4%	JAN-NOV	278,426	266,579	-4%
DECEMBER	16,587	16,930	+2%	JAN-DEC	295,013	283,509	-4%

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1984	1985	% CHANGE		1984	1985	% CHANGE
JANUARY	19,790	18,397	-7%	JANUARY	19,790	18,397	-7%
FEBRUARY	22,199	19,669	-11%	JAN-FEB	41,989	38,066	-9%
MARCH	25,585	24,065	-6%	JAN-MAR	67,574	62,131	-8%
APRIL	26,041	26,378	+1%	JAN-APR	93,615	88,509	-5%
MAY	28,943	27,883	-4%	JAN-MAY	122,558	116,392	-5%
JUNE	27,727	25,288	-9%	JAN-JUNE	150,285	141,680	-6%
JULY	24,510	24,135	-2%	JAN-JULY	174,795	165,815	-5%
AUGUST	29,846	27,629	-7%	JAN-AUG	204,641	193,444	-5%
SEPTEMBER	24,429	24,640	+1%	JAN-SEPT	229,070	218,084	-5%
OCTOBER	27,447	27,539	+0%	JAN-OCT	256,517	245,623	-4%
NOVEMBER	21,928	20,956	-4%	JAN-NOV	278,445	266,579	-4%
DECEMBER	16,548	16,910	+2%	JAN-DEC	294,993	283,489	-4%

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1984	1985		1984	1985
JANUARY	4.6%	5.0%	JANUARY	926	936
FEBRUARY	4.0%	4.7%	FEBRUARY	885	922
MARCH	3.1%	3.5%	MARCH	802	832
APRIL	2.1%	2.5%	APRIL	554	650
MAY	1.9%	2.7%	MAY	545	754
JUNE	2.0%	2.1%	JUNE	561	517
JULY	2.3%	2.7%	JULY	570	656
AUGUST	2.3%	2.8%	AUGUST	701	773
SEPTEMBER	2.5%	2.7%	SEPTEMBER	618	666
OCTOBER	3.0%	2.8%	OCTOBER	823	784
NOVEMBER	3.3%	3.6%	NOVEMBER	716	755
DECEMBER	4.6%	4.6%	DECEMBER	755	775

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	677	690	+2%	14,396	14,959	+4%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	677	690	+2%	14,396	14,959	+4%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,398	1,608	+15%	31,080	32,440	+4%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,145	1,376	+20%	24,370	26,415	+8%
MICHIGAN *	*	*	---	*	*	---
OHIO	126	136	+8%	3,504	3,324	-5%
WISCONSIN	127	96	-24%	3,206	2,701	-16%
WEST NORTH CENTRAL	623	359	-42%	13,029	10,012	-23%
IOWA *	*	*	---	*	*	---
KANSAS	288	125	-57%	5,390	4,353	-19%
MINNESOTA	95	71	-25%	2,755	2,306	-16%
MISSOURI	97	56	-42%	1,501	1,177	-22%
NEBRASKA	143	107	-25%	3,383	2,176	-36%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,743	7,618	+13%	105,082	109,551	+4%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,610	1,799	+12%	23,160	21,768	-6%
GEORGIA	3,090	3,285	+6%	48,660	51,296	+5%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,814	2,231	+23%	28,197	32,289	+15%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	229	303	+32%	5,065	4,198	-17%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,129	4,491	-12%	92,711	82,164	-11%
ALABAMA	1,281	1,159	-10%	23,623	23,565	+0%
ARKANSAS	157	73	-54%	2,854	1,808	-37%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	82	136	+66%	2,939	2,247	-24%
MISSISSIPPI	457	470	+3%	8,761	7,853	-10%
OKLAHOMA	43	26	-40%	896	475	-47%
TENNESSEE	716	870	+22%	12,011	13,335	+11%
TEXAS	2,393	1,757	-27%	41,627	32,881	-21%

MOBILE/MANUFACTURED HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
MOUNTAIN	639	552	-14%	12,045	9,703	-19%
ARIZONA	374	320	-14%	5,937	4,606	-22%
COLORADO	46	50	+9%	1,075	950	-12%
IDAHO	219	182	-17%	5,033	4,147	-18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,130	1,274	+13%	20,815	19,138	-8%
CALIFORNIA	723	872	+21%	12,683	11,860	-6%
OREGON	353	300	-15%	6,818	5,770	-15%
WASHINGTON	54	102	+89%	1,314	1,508	+15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	248	338	+36%	5,855	5,542	-5%
TOTAL PRODUCTION	16,587	16,930	+2%	295,013	283,509	-4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
NORTHEAST	754	971	+29%	18,383	20,077	+9%
CONNECTICUT	16	29	+81%	373	390	+5%
MAINE	60	84	+40%	1,444	1,750	+21%
MASSACHUSETTS	53	59	+11%	770	929	+21%
NEW HAMPSHIRE	54	100	+85%	1,230	1,622	+32%
NEW JERSEY	47	46	-2%	662	834	+26%
NEW YORK	246	290	+18%	6,636	7,305	+10%
PENNSYLVANIA	256	326	+27%	6,523	6,467	-1%
RHODE ISLAND	10	9	-10%	147	182	+24%
VERMONT	12	28	NM	598	598	+0%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1984	1985	% CHANGE	1984	1985	% CHANGE
EAST NORTH CENTRAL	1,032	1,223	+19%	22,661	25,228	+11%
ILLINOIS	143	148	+3%	3,357	3,200	-5%
INDIANA	258	254	-2%	5,120	5,641	+10%
MICHIGAN	331	412	+24%	6,346	8,190	+29%
OHIO	215	323	+50%	5,444	6,092	+12%
WISCONSIN	85	86	+1%	2,394	2,105	-12%
WEST NORTH CENTRAL	597	432	-28%	12,953	11,200	-14%
IOWA	46	14	-70%	944	668	-29%
KANSAS	119	70	-41%	2,325	1,804	-22%
MINNESOTA	65	44	-32%	1,944	1,671	-14%
MISSOURI	297	250	-16%	5,579	5,318	-5%
NEBRASKA	23	23	+0%	717	611	-15%
NORTH DAKOTA	19	7	-63%	621	442	-29%
SOUTH DAKOTA	28	24	-14%	823	686	-17%
SOUTH ATLANTIC	6,464	7,274	+13%	101,822	107,745	+6%
DELAWARE	143	155	+8%	2,287	2,297	+0%
FLORIDA	2,352	2,571	+9%	30,990	33,090	+7%
GEORGIA	1,209	1,161	-4%	17,879	19,856	+11%
MARYLAND	60	91	+52%	1,290	1,137	-12%
NORTH CAROLINA	1,342	1,816	+35%	24,637	26,724	+8%
SOUTH CAROLINA	947	822	-13%	15,074	14,852	-1%
VIRGINIA	299	431	+44%	6,515	6,514	+0%
WEST VIRGINIA	112	227	NM	3,150	3,275	+4%
SOUTH CENTRAL	4,884	4,133	-15%	91,906	76,302	-17%
ALABAMA	739	714	-3%	11,318	12,049	+6%
ARKANSAS	285	281	-1%	6,295	5,759	-9%
KENTUCKY	250	291	+16%	5,750	5,420	-6%
LOUISIANA	517	480	-7%	11,432	8,732	-24%
MISSISSIPPI	300	379	+26%	6,404	6,422	+0%
OKLAHOMA	374	164	-56%	6,411	3,773	-41%
TENNESSEE	351	598	+70%	6,834	8,347	+22%
TEXAS	2,068	1,226	-41%	37,462	25,800	-31%
MOUNTAIN	1,059	925	-13%	19,226	15,717	-18%
ARIZONA	414	413	+0%	6,694	5,565	-17%
COLORADO	72	51	-29%	1,634	1,210	-26%
IDAHO	64	47	-27%	1,747	1,200	-31%
MONTANA	56	37	-34%	1,251	923	-26%
NEVADA	67	70	+4%	1,532	1,271	-17%
NEW MEXICO	292	241	-17%	4,780	4,033	-16%
UTAH	56	52	-7%	1,025	920	-10%
WYOMING	38	14	-63%	563	595	+6%
PACIFIC	1,034	1,170	+13%	19,319	18,005	-7%
CALIFORNIA	600	761	+27%	10,425	10,038	-4%
OREGON	149	149	+0%	2,880	2,370	-18%
WASHINGTON	285	260	-9%	6,014	5,597	-7%

MOBILE/MANUFACTURED HOME SHIPMENTS

	DECEMBER 1984	DECEMBER 1985	% CHANGE	YEAR-TO-DATE 1984	YEAR-TO-DATE 1985	% CHANGE
ALASKA	7	2	-71%	286	140	-51%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	716	755		8,436	9,000	
GOVT. EXPORT	1	25		1	75	
TOTAL SHIPMENTS	16,548	16,910	+2%	294,993	283,489	-4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-DEC SHIPMENTS SINGLE-SECTION	JAN-DEC SHIPMENTS MULTI-SECTION	JAN-DEC SHIPMENTS TOTAL SHIPMENTS	JAN-DEC PRODUCTION SINGLE-SECTION	JAN-DEC PRODUCTION MULTI-SECTION	JAN-DEC PRODUCTION TOTAL PRODUCTION
NORTHEAST	15,463	4,614	20,077	11,344	3,615	14,959
	77%	23%	100%	76%	24%	100%
CONNECTICUT	299	91	390	0	0	0
MAINE *	1,686	64	1,750	*	*	*
MASSACHUSETTS	563	366	929	0	0	0
NEW HAMPSHIRE *	1,234	388	1,622	*	*	*
NEW JERSEY	417	417	834	0	0	0
NEW YORK *	5,509	1,796	7,305	*	*	*
PENNSYLVANIA	5,101	1,366	6,467	11,344	3,615	14,959
RHODE ISLAND	135	47	182	0	0	0
VERMONT *	519	79	598	*	*	*
EAST NORTH CENTRAL	19,129	6,099	25,228	24,695	7,745	32,440
	76%	24%	100%	76%	24%	100%
ILLINOIS *	2,460	740	3,200	*	*	*
INDIANA	4,264	1,377	5,641	19,398	7,017	26,415
MICHIGAN *	5,737	2,453	8,190	*	*	*
OHIO	4,742	1,350	6,092	2,891	433	3,324
WISCONSIN	1,926	179	2,105	2,406	295	2,701

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,750	2,450	11,200	7,540	2,472	10,012
	78%	22%	100%	75%	25%	100%
IOWA *	555	113	668	*	*	*
KANSAS	1,363	441	1,804	3,698	655	4,353
MINNESOTA	1,351	320	1,671	1,863	443	2,306
MISSOURI	4,261	1,057	5,318	624	553	1,177
NEBRASKA	426	185	611	1,355	821	2,176
NORTH DAKOTA	306	136	442	0	0	0
SOUTH DAKOTA *	488	198	686	*	*	*
SOUTH ATLANTIC	67,240	40,505	107,745	67,040	42,511	109,551
	62%	38%	100%	61%	39%	100%
DELAWARE	1,811	486	2,297	0	0	0
FLORIDA	14,655	18,435	33,090	8,296	13,472	21,768
GEORGIA	11,623	8,233	19,856	29,292	22,004	51,296
MARYLAND *	895	242	1,137	*	*	*
NORTH CAROLINA	20,262	6,462	26,724	25,586	6,703	32,289
SOUTH CAROLINA *	10,232	4,620	14,852	*	*	*
VIRGINIA	5,228	1,286	6,514	3,866	332	4,198
WEST VIRGINIA	2,534	741	3,275	0	0	0
SOUTH CENTRAL	59,900	16,402	76,302	66,469	15,695	82,164
	79%	21%	100%	81%	19%	100%
ALABAMA	9,463	2,586	12,049	20,899	2,666	23,565
ARKANSAS	4,825	934	5,759	1,570	238	1,808
KENTUCKY *	4,198	1,222	5,420	*	*	*
LOUISIANA	8,108	624	8,732	2,172	75	2,247
MISSISSIPPI	5,684	738	6,422	7,717	136	7,853
OKLAHOMA	3,047	726	3,773	397	78	475
TENNESSEE	6,308	2,039	8,347	10,063	3,272	13,335
TEXAS	18,267	7,533	25,800	23,651	9,230	32,881
MOUNTAIN	8,537	7,180	15,717	4,478	5,225	9,703
	54%	46%	100%	46%	54%	100%
ARIZONA	3,073	2,492	5,565	2,635	1,971	4,606
COLORADO	580	630	1,210	363	587	950
IDAHO	448	752	1,200	1,480	2,667	4,147
MONTANA *	491	432	923	*	*	*
NEVADA	338	933	1,271	0	0	0
NEW MEXICO	2,952	1,081	4,033	0	0	0
UTAH *	391	529	920	*	*	*
WYOMING *	264	331	595	*	*	*
PACIFIC	3,872	14,133	18,005	4,329	14,809	19,138
	22%	78%	100%	23%	77%	100%
CALIFORNIA	2,310	7,728	10,038	2,962	8,898	11,860
OREGON	393	1,977	2,370	1,069	4,701	5,770
WASHINGTON	1,169	4,428	5,597	298	1,210	1,508

YEAR-TO-DATE
1985 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	40	100	140	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	182,931 67%	91,483 33%	274,414 100%	185,895 67%	92,072 33%	277,967 100%
GOVT. & EXPORT	58	17	75			
CUMULATIVE BEGINNING INVENTORY	6,789	2,211	9,000			
OTHER (CANADA)				0	0	0
STATES WITH*				3,876	1,666	5,542
TOTAL	189,778 67%	93,711 33%	283,489 100%	189,771 67%	93,738 33%	283,509 100%

NOTE: FINAL 1984 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1985

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
FLORIDA	2,571	15.9%	1	1,137	11.2%	2	1,434	24.1%	1
NORTH CAROLINA	1,816	11.3%	2	1,325	13.0%	1	491	8.2%	3
TEXAS	1,226	7.6%	3	788	7.7%	3	438	7.4%	5
GEORGIA	1,161	7.2%	4	696	6.8%	4	465	7.8%	4
SOUTH CAROLINA	822	5.1%	5	514	5.1%	6	308	5.2%	6
CALIFORNIA	761	4.7%	6	183	1.8%	20	578	9.7%	2
ALABAMA	714	4.4%	7	558	5.5%	5	156	2.6%	10
TENNESSEE	598	3.7%	8	438	4.3%	7	160	2.7%	9
LOUISIANA	480	3.0%	9	415	4.1%	8	65	1.1%	20
VIRGINIA	431	2.7%	10	332	3.3%	9	99	1.7%	13
ARIZONA	413	2.6%	11	233	2.3%	14	180	3.0%	8
MICHIGAN	412	2.6%	12	281	2.8%	11	131	2.2%	12
MISSISSIPPI	379	2.3%	13	323	3.2%	10	56	0.9%	21
PENNSYLVANIA	326	2.0%	14	248	2.4%	13	78	1.3%	15
OHIO	323	2.0%	15	250	2.5%	12	73	1.2%	19
KENTUCKY	291	1.8%	16	218	2.1%	16	73	1.2%	18
NEW YORK	290	1.8%	17	216	2.1%	17	74	1.2%	17
ARKANSAS	281	1.7%	18	226	2.2%	15	55	0.9%	22
WASHINGTON	260	1.6%	19	34	0.3%	33	226	3.8%	7
INDIANA	254	1.6%	20	176	1.7%	21	78	1.3%	14
MISSOURI	250	1.5%	21	203	2.0%	18	47	0.8%	24
NEW MEXICO	241	1.5%	22	167	1.6%	22	74	1.2%	16
WEST VIRGINIA	227	1.4%	23	186	1.8%	19	41	0.7%	25
OKLAHOMA	164	1.0%	24	126	1.2%	24	38	0.6%	26
DELAWARE	155	1.0%	25	128	1.3%	23	27	0.5%	31
OREGON	149	0.9%	26	17	0.2%	39	132	2.2%	11
ILLINOIS	148	0.9%	27	112	1.1%	25	36	0.6%	28
NEW HAMPSHIRE	100	0.6%	28	78	0.8%	27	22	0.4%	33
MARYLAND	91	0.6%	29	71	0.7%	29	20	0.3%	36
WISCONSIN	86	0.5%	30	77	0.8%	28	9	0.2%	40
MAINE	84	0.5%	31	78	0.8%	26	6	0.1%	42
KANSAS	70	0.4%	32	57	0.6%	30	13	0.2%	37
NEVADA	70	0.4%	33	19	0.2%	37	51	0.9%	23
MASSACHUSETTS	59	0.4%	34	36	0.4%	32	23	0.4%	32
UTAH	52	0.3%	35	14	0.1%	43	38	0.6%	27
COLORADO	51	0.3%	36	18	0.2%	38	33	0.6%	29
IDAHO	47	0.3%	37	14	0.1%	42	33	0.6%	30
NEW JERSEY	46	0.3%	38	24	0.2%	35	22	0.4%	34
MINNESOTA	44	0.3%	39	38	0.4%	31	6	0.1%	43
MONTANA	37	0.2%	40	16	0.2%	40	21	0.4%	35
CONNECTICUT	29	0.2%	41	26	0.3%	34	3	0.1%	45
VERMONT	28	0.2%	42	23	0.2%	36	5	0.1%	44
SOUTH DAKOTA	24	0.1%	43	13	0.1%	45	11	0.2%	38
NEBRASKA	23	0.1%	44	15	0.1%	41	8	0.1%	41
IOWA	14	0.1%	45	13	0.1%	44	1	0.0%	47
WYOMING	14	0.1%	46	4	0.0%	48	10	0.2%	39
RHODE ISLAND	9	0.1%	47	8	0.1%	46	1	0.0%	49
NORTH DAKOTA	7	0.0%	48	6	0.1%	47	1	0.0%	48
ALASKA	2	0.0%	49	0	0.0%	49	2	0.0%	46
	16,130	100.0%		10,178	100.0%		5,952	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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